

SWANSEA BAY LHB FINANCE DEPT. PERFORMANCE & FINANCE COMMITTEE – SAVINGS UPDATE

Period 07 Data (October 2020)



KPMG PIPELINE AND INITIAL 2020/21 SAVINGS PLAN

| Area of Opportunity | Sum of 20/21 | Sum of 21/22 | Sum of 22/23 |
|--------------------------------|---------------|---------------|---------------|
| Nursing Workforce | 2,976 | 3,623 | 3,623 |
| Non pay | 2,010 | 2,010 | 2,010 |
| Theatre Efficiency | 2,225 | 4,360 | 4,360 |
| Outpatient Modernisation | 2,013 | 4,381 | 5,534 |
| Patient Flow | 2,126 | 5,569 | 9,013 |
| Endoscopy | 1,024 | 1,024 | 1,024 |
| Business cases | 2,700 | 2,700 | 2,700 |
| Medical Workforce | 983 | 1,545 | 1,545 |
| Workforce | 832 | 832 | 832 |
| AHP | 495 | 495 | 495 |
| A&C | 473 | 873 | 1,273 |
| CHC | 860 | 1,720 | 2,581 |
| Maintenance | 500 | 625 | 625 |
| Ward skill mix | 200 | 200 | 200 |
| Diagnostics | 42 | 42 | 42 |
| Pathology | 13 | 13 | 13 |
| R&D | 20 | 20 | 20 |
| PFI | - | 1,700 | 1,700 |
| Management costs | - | 1,950 | 3,900 |
| Primary and Community services | - | 2,000 | 5,000 |
| Grand Total | 19,492 | 35,838 | 47,012 |

| Cost Improvement Plan area | Original Savings Plan £m |
|--|--------------------------|
| Management of surge capacity back to core bed base | 4.00 |
| Procurement | 2.00 |
| Medicines Management | 2.00 |
| Theatre Improvement | 1.50 |
| Patient Flow | 1.50 |
| Outpatients Improvement | 1.50 |
| General Efficiencies | 1.00 |
| Non-clinical, non-pay | 1.00 |
| Endoscopy | 1.00 |
| Medical Staff Rostering/Job Planning | 0.50 |
| Maintenance contracts | 0.50 |
| CHC Commissioning Team Review & Scrutiny | 0.45 |
| Improve 1:1 Care | 0.40 |
| International Nurse Recruitment | 0.35 |
| Project Management | 0.33 |
| Increase use of long shifts | 0.30 |
| Enhanced support for staff on LTS | 0.30 |
| Nurse Bank Auto Enrolment & Recruitment | 0.30 |
| A&C Agency | 0.30 |
| Collaborative Bank | 0.25 |
| Other | 3.50 |
| Total | 23.00 |

The table on the left provides a summary of the areas of opportunity identified by KPMG.
The table on the right provides a summary of the Health Board agreed savings plans for 2020/21.

MEDICINES MANAGEMENT – KEY SAVINGS AREAS

| Sector (Primary / Secondary / HB Wide) | Status (Red / Green / Amber / Closed) | Savings Category | Scheme Name | Further Details | 2020/21 | 2021/22 |
|--|---|--|--------------------------------|---|---------|---------|
| Primary Care | Amber | Drugs switch - excluding biosimilars | Alogliptin switch | Meds Man technicians to switch suitable patients on D | £ 180 | £ 20 |
| Primary Care | Red | Deprescribing (waste/volume reduction) | PPI restriction* | Full impact of ranitidine shortage to be understood bef | £ - | £ - |
| Primary Care | Amber | Anti-infectives | Antibiotics restriction | Based on a 5% reduction on overall annual spend. | £ 65 | £ 45 |
| Primary Care | Green | Drugs switch - excluding biosimilars | Vitamin D rationalisation | Switch from Fultium-D3 or generic colecalciferol 800un | £ 40 | £ 30 |
| Primary Care | Amber | Deprescribing - low clinical value | Paper 3 - HBGM / Vitamins | Rationalisation of HBGM to <£10. | £ 150 | £ 100 |
| Primary Care | Green | Loss of Exclusivity - Primary Care | Loss of Exclusivity | Solifenacin price reduction. Cinacalcet. | £ 180 | £ 180 |
| Primary Care | Red | Service Redesign | Insulin analogues | Initiative with diabetes department through employe | £ 3 | £ - |
| Primary Care | Green | Dressings / Non Pay | Dressings | Switch of supply method from current GP/community p | £ 159 | £ 120 |
| Primary Care | Green | Service Redesign | Workplan | Meds Man team's workplan (includes prescribing clerks | £ 20 | £ 15 |
| Primary Care | Green | ScriptSwitch | ScriptSwitch | Based on maintaining current 37% acceptance rate. Me | £ 450 | £ 450 |
| Primary Care | Amber | Service Redesign | Care Home medicines management | New older people's services for medicines management | £ 10 | £ 5 |
| Primary Care | Red | Deprescribing - low clinical value | Emollients | Rationalisation of choice of emollients - requires furthe | £ 20 | £ 15 |
| Secondary Care | Green | Homecare / WP10HP | Omalizumab | Respiratory supply via WP10(hp) - 20% VAT Saving. 63% | £ 20 | £ 20 |
| Secondary Care | Green | Homecare / WP10HP | Aripiprazole | Homecare delivery (Abilify) leading to 20% VAT saving | £ 30 | £ 30 |
| Secondary Care | Closed | Drugs switch - excluding biosimilars | IV Diclofenac | Post-op pain, switch from Parecoxib to IV Diclofenac | | |
| Secondary Care | Amber | Drugs switch - excluding biosimilars | LMX4 | Switch to LMX4 4% cream from Ametop 4% Gel - 5g ins | £ 3 | £ 3 |
| Secondary Care | Amber | Biosimilar | Etanercept | Maximise biosimilar usage - currently only 70%. Focus o | £ 40 | £ 40 |
| Secondary Care | Green | Loss of Exclusivity - Secondary Care | Azacitidine | 100mg in 1ml Vial -£321.00 to £240.75 | £ 33 | £ 33 |
| Secondary Care | Green | Loss of Exclusivity - Secondary Care | Cinacalcet | 90% contract saving on 30mg | £ 14 | £ 14 |
| Secondary Care | Green | Loss of Exclusivity - Secondary Care | Lipegfilgrastim | 10mg/ml 0.6ml - £165 to £135 | £ 7 | £ 7 |
| Secondary Care | Green | Loss of Exclusivity - Secondary Care | Posaconazole | 100mg tablets 1 x 24 - £596.96 to £65.67 | £ 2 | £ 2 |
| Secondary Care | Green | Loss of Exclusivity - Secondary Care | Posaconazole | 100mg tablets 1 x 96 - £2,387.85 to £262.66 | £ 11 | £ 11 |
| Secondary Care | Green | Loss of Exclusivity - Secondary Care | Posaconazole | 200mg/5ml oral solution - £491.20 to £93.00 | £ 2 | £ 2 |
| Secondary Care | Red | Loss of Exclusivity - Secondary Care | Bevacizumab | Patent expires Jun-20 | £ - | £ - |
| Secondary Care | Red | Loss of Exclusivity - Secondary Care | Ecuzumab (Soliris®) | Patent expires Apr-20 | £ - | £ - |
| Secondary Care | Red | Loss of Exclusivity - Secondary Care | Natalizumab | Patent expires Jul-20 | £ - | £ - |
| Secondary Care | Red | Homecare / WP10HP | Mepolizumab | On-going discussions to switch to homecare - Respirato | £ 10 | £ 10 |
| Secondary Care | Red | Anti-infectives | Ambisome | Restrict usage by utilising Caspofungin or Voriconazole. | £ 150 | £ 150 |



Key Areas of Focus

- Demand and capacity modelling (Regular PTL meetings)
- Pre-assessment process and scheduling
- Daily ops reviewing previous and next day lists with turnaround of actions in 24 hours. Key themes to be escalated to weekly planning and challenge sessions
- Theatre booking and scheduling (642) across three hospital sites through weekly planning and challenge sessions
- Case mix review with prioritisation of BADS procedures – i.e. opportunity to transfer patients from hot to cold sites
- Surgical patient flow mapping (1st patient sending process, bed allocation process, reduction of turnaround between procedures etc.)
- Infrastructure review and redesign i.e. TAU review, trolley and kit availabilities, etc.
- Workforce i.e. portering, workforce skill mix
- Enhanced recovery supported by patient flow LOS work stream

PATIENT FLOW – ACTION PLAN

| Section | Priority Area | Key Deliverable | 2019/20 | 20/21 | 21/22 | 22/23 |
|---------------------|---|----------------------------------|---------|-------|-------|-------|
| Front Door | GP Acute Clinic | Extended hours - Singleton | | | | |
| Front Door | GP Acute Clinic | Extended space | | | | |
| Front Door | GP Acute Clinic | Unscheduled care | | | | |
| Front Door | GP Acute Clinic | Replication in Morriston | | | | |
| Front Door | AEC | AEC Short term | | | | |
| Front Door | AEC | AEC Long Term | | | | |
| Front Door | Navigator | Create role profile\trial | | | | |
| Front Door | ACP Presence | Recruit | | | | |
| Front Door | Acute Frailty Service | OPAS - full support | | | | |
| Front Door | Acute Frailty Service | ICOP - full support | | | | |
| Front Door | Acute Frailty Service | Clusters at home | | | | |
| Front Door | Day Hospital | Increase useage | | | | |
| Front Door | Neuro Rehabilitation | Assess rehab requirements | | | | |
| Front Door | Pathway redesign - Heart Failure | GP Upskilling | | | | |
| Front Door | Pathway redesign - Heart Failure | MDT Clinic | | | | |
| Front Door | Pathway redesign - Heart Failure | Upskilling Secondary care | | | | |
| Front Door | Pathway redesign - Gastro | Recruit nurses\consultants | | | | |
| Front Door | Pathway redesign - Gastro | Insource gastroenterology | | | | |
| Front Door | Pathway redesign - Gastro | Faecal calprotectin testing | | | | |
| Front Door | Pathway redesign - Respiratory | Primary Care - COPD\CNS | | | | |
| Front Door | Pathway redesign - Respiratory | Asthma Front Door | | | | |
| Front Door | Pathway redesign - Respiratory | Dedicated wards | | | | |
| Front Door | Cardiology Clinics | Assess opportunity | | | | |
| Front Door | Empowering the Frontline | Change management programme | | | | |
| In Hospital Pathway | Metric Management | KPI management | | | | |
| In Hospital Pathway | Swapping services – e.g. minor injuries | Move to Neath | | | | |
| In Hospital Pathway | Heart failure | Upskilling\bed management | | | | |
| In Hospital Pathway | Orthopaedic\Hip fracture | Investigation of options | | | | |
| In Hospital Pathway | Vascular | Diagnostics closer to home | | | | |
| In Hospital Pathway | Vascular | Discharge planning investigation | | | | |
| In Hospital Pathway | Pancreatic Disorder | Part of Left Shift Lever work | | | | |
| In Hospital Pathway | Discharge Planning | SAFER\Consistent planning | | | | |
| Back office | Discharge Planning | Consistent planning | | | | |
| Back office | Hospital2home | Assess patient group plan | | | | |
| Back office | Hospital2home | Data review | | | | |
| Back office | Hospital2home | ACT Service review\culture | | | | |
| Back office | Social service with Nursing support | Investigation of options | | | | |
| Back office | Social service with Nursing support | Delivery of change | | | | |
| Transformational | Patient Activation | Implement usage | | | | |
| Transformational | Signal\Control Tower | | | | | |



Key Areas of Focus

- Improving booking processes to identify empty slots and increase fill rates. Process mapping of current booking processes, and identification of both value adding and non-value adding steps involved in the process, as well as process mapping desired booking process, and identification of steps required to achieve the ideal state.
- Aligning template structure to demand (including review of GP referrals into Outpatients and discharge rate).
- Reviewing regularly unfilled slots to remove restrictions and ensure they can be converted to a usable slot within agreed timeframes.
- Establishing accountability for slot utilisation from a clinical, operational and patient safety perspective.
- Implementing a Board-wide, weekly 6-4-2 meeting.
- Review late notice cancellation reasons to reduce empty slots due to patient cancellations.
- Review the postage and text reminder service to enhance rigour around timely and intelligent patient communications.
- Improve patient intelligence to ensure a list of patients who would welcome short notice slots is available to increase late notice fill rates.
- Developing more intelligent and automated reporting capabilities such as an empty slot monitoring tool and prospective booking report.
- Review of patient letters and communications to ensure that the correct information is contained within the letters (procuring a Hybrid Mail solution is an enabler of this).
- A project to ensure patient details on EPR are correct.
- Refresh of DNA communications to patients Board-wide.
- Review of specialties which do not employ the text reminder solution.
- Review of booking processes, SOPs and establishment within the central appointments office compared with local booking offices.
- Review of late notice cancellation reasons to reduce empty slots due to patient cancellations.